

Transform Your Business to the Next Level

Jim Wallace

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Accomplished TECHNOLOGY EXECUTIVE with 15+ years experience driving results in high-stakes turn-around, start-up and growth-oriented Business Process Outsourcing environments where coordinated execution is essential to success. A strategic, motivational and visionary leader who possesses a keen ability to map the road to the future, guide the journey and bring continuous improvements to day-to-day operations with profitable results.

Highlighted Accomplishments:

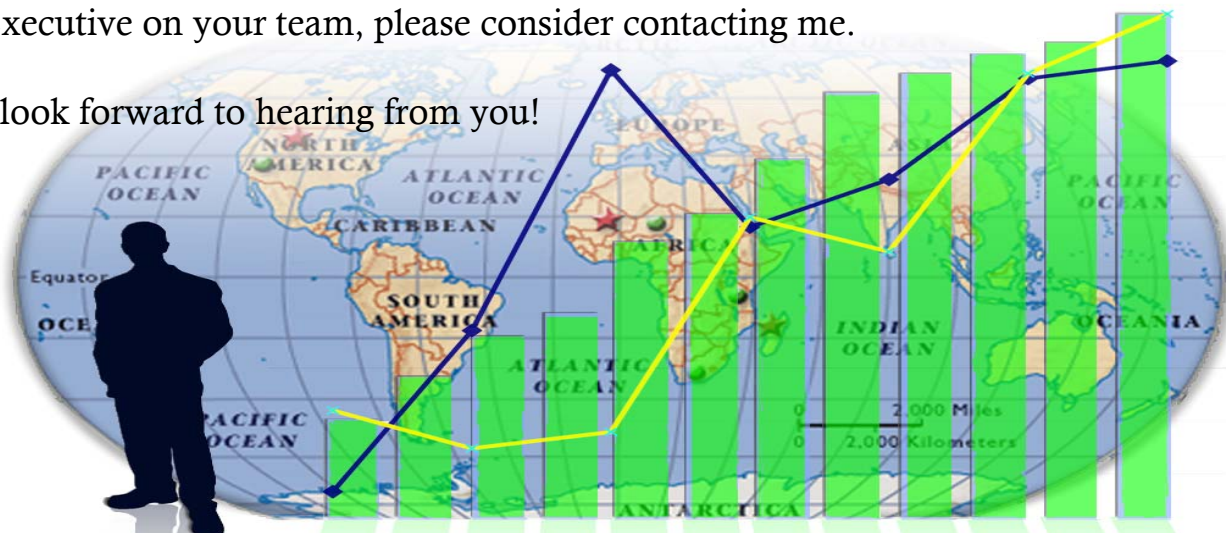
- ❖ Managed 172 resources in a global BPO organization.
- ❖ Transformed **\$1.5M EBITDA loss** into **\$2.4M profit**.
- ❖ Increased Client Satisfaction from 22% to 97% in six months.
- ❖ Increased Key Performance Indicators from 65% to 99% in six months.
- ❖ Negotiated contract for \$6M in revenue within first six months.
- ❖ Prevented imminent loss of bid & won contract valued at \$100M+ over 4 year period.
- ❖ Please visit WWW.JimWallace4.Com for more detailed examples of my successes.

Areas of Expertise I Will Bring to Your Company....

- ❖ Expansion/Turnaround Strategies
- ❖ Consensus Building
- ❖ Process Improvement
- ❖ Business Development
- ❖ Contract Negotiation
- ❖ Leadership & Team Building
- ❖ Transformation Management
- ❖ Expert Communicator
- ❖ Negotiation/Influencing Skills
- ❖ Performance Management
- ❖ Key Relationship Management
- ❖ Sales & Sales Support

If you want to transform your company and desire an experienced Technology Executive on your team, please consider contacting me.

I look forward to hearing from you!



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